A. COURSE DESCRIPTION

Credits: 1
Lecture Hours/Week: *.*
Lab Hours/Week: *.*
OJT Hours/Week: *.*
Prerequisites: None
Corequisites: None
MnTC Goals: None

This course will assist those students wanting to make changes in their farm business through enterprise expansion, addition or enhancement. The course will develop a set of procedures for exploring and evaluating alternative choices.

B. COURSE EFFECTIVE DATES: 08/25/2014 - Present

C. OUTLINE OF MAJOR CONTENT AREAS

1. Compose written and oral presentations to promote alternative plans.
2. Select alternatives best suited to personnel and other resources available.
3. Prioritize criteria that affect implementation of alternatives.
4. Compare industry standards to local standards and personal accomplishments.
5. Evaluate industry standards for alternatives.
6. Determine interviewing techniques needed to evaluate enterprise alternatives.
7. Conduct team meetings to evaluate information for enterprise alternatives.
8. Develop team/project skills and procedures needed to assess alternatives.
9. Compare and contrast alternatives available; new, value added, expansion.

D. LEARNING OUTCOMES (General)

1. The learner will discuss and explore the financial options available for different enterprise alternatives.
2. The learner will evaluate the options available for enterprise alternatives and choose the most profitable option.

E. Minnesota Transfer Curriculum Goal Area(s) and Competencies

None

F. LEARNER OUTCOMES ASSESSMENT

As noted on course syllabus

G. SPECIAL INFORMATION

None noted