A. COURSE DESCRIPTION
   Credits: 3
   Lecture Hours/Week: 0
   Lab Hours/Week: 0
   OJT Hours/Week: *.*
   Prerequisites: None
   Corequisites: None
   MnTC Goals: None
   This course deepens students' understanding of fundraising and grant writing for Arts Organizations. Topics covered include grant writing, funding sources, engaging with donors, donor development, and financial sustainability.

B. COURSE EFFECTIVE DATES: 08/19/2022 - Present

C. OUTLINE OF MAJOR CONTENT AREAS
   1. Fundraising sources
   2. Fundraising strategies

D. LEARNING OUTCOMES (General)
   1. illustrate and Develop grant writing skills for arts organizations.
   2. outline and Model strategies to develop a donor base.
   3. create skills for engaging a donor base.
   4. analyze and assess new sources of funding.
   5. create financial sustainability for their organizations.

E. Minnesota Transfer Curriculum Goal Area(s) and Competencies
   None

F. LEARNER OUTCOMES ASSESSMENT
   As noted on course syllabus

G. SPECIAL INFORMATION
   None noted