A. COURSE DESCRIPTION

Credits: 3
Lecture Hours/Week: *.*
Lab Hours/Week: *.*
OJT Hours/Week: *.*

Prerequisites:
This course requires all four of these prerequisite categories
1. BUAD 3351 - Management
   And
2. BUAD 3361 - Marketing
   And
3. BUAD 3771 - Financial Management
   And
4. ACCT 3110 - Accounting Systems

Corequisites: None
MnTC Goals: None

Presents the top management perspective in an organization in terms of formulating and implementing
corporate strategy. Written and oral presentations are required. Prerequisites: BUAD 3351, BUAD 3361,
BUAD 3381 or ACCT 3110, and BUAD 3771.

B. COURSE EFFECTIVE DATES: 08/24/2009 - Present

C. OUTLINE OF MAJOR CONTENT AREAS

1. Introduction to Strategic Thinking
2. How to do a SWOT analysis and develop a TOWS Matrix
3. Developing a Grand Strategy and Financial Analysis
4. Five Forces of Competition and Forces of Competition
5. Business Strategy
6. Corporate Strategy
7. International Strategy

D. LEARNING OUTCOMES (General)

1. develop Knowledge: to be able to understand the concepts of strategy formulation and
   implementation in relation to the total enterprise
2. develop skill: The development of personal capacity to utilize the objective techniques for the
   implementation of corporate and business strategy utilizing effective communication (written and
   discussion) and team-building skills in the decision making process.
3. develop Attitudes: The development of personal values as a potential top manager in regard to one’s
   basic philosophy of life.

E. Minnesota Transfer Curriculum Goal Area(s) and Competencies

None
F. LEARNER OUTCOMES ASSESSMENT
   As noted on course syllabus

G. SPECIAL INFORMATION
   None noted